

BROKEN ARROW  PUBLIC SCHOOLS
 Educating Today Leading Tomorrow

Contract Committee Review Request
 MUST BE COMPLETED IN FULL

Date: 1-3-2025

Contract/Agreement Vendor:
Name of Vendor & Contact Person

Vendor Email Address

Describe Contract (Technology, program, consultant-prof Development, etc.)

Please use Summary below to fully explain the contract purchase, any titles, and details for the Board of Education to review.

Reason/Audience to benefit

Amount of agreement

BOE Date

Person Submitting Contract/Agreement for Review:

PLEASE SEND THROUGH APPROPRIATE APPROVAL ROUTING BEFORE SENDING TO BOARD CLERK

Principal &/or Director or Administrator:

Does this Contract/Agreement utilize technology? YES / NO
 If yes, Technology Admin: *my*

Leadership Team Member:

Funding Source:
Fund/Project OCAS Coding

Consent

Action

Tyler Technologies provides our current routing software package. With the current upgrades already in motion it is time to purchase the next step in our refresh. With approval these tablets will be installed over the summer for use in August 2025. The tablets will replace the paper maps currently used and also provide up to date student information to our drivers. The tablets also have the capability of tracking students as they load and unload the bus. We are hopeful this capability will greatly decrease the number of students getting off the bus at the incorrect bus stop.

Transportation Bond Funds. G.Moore

Summary This area must be complete with full explanation of contract

The Contract/Agreement should be received at least 2 weeks prior to a Board Meeting to ensure placement on the Agenda. The Contract Committee meets most Tuesdays at 8:00a.m. All Contracts/Agreements, regardless the amount, must be first approved by the Contract Committee and then presented to the Board of Education for approval and signature. The item will be placed on Electronic School Board for the board agenda by Janet Brown. By following this process, the liability of entering into an agreement is placed with the district rather than an individual.

MEMORANDUM

To: Mr. Chuck Perry

From: Grant Moore

Date: January 3, 2025

Re: Tyler Tech Bus Tablets

SUBJECT

Discussion, motion and vote on motion to approve or disapprove the quote submitted by Tyler Technologies, providing one hundred Tyler Drive Tablets and providing installation services. Total cost to the district is \$212,025 and will be paid from Bond Funds. G. Moore

ENCLOSURES/ATTACHMENTS

Quote

SUMMARY

Tyler Technologies provides our current routing software package. With the current upgrades already in motion its time to purchase the next step in our refresh. With approval these tablets will be installed over the summer for use in August 2025. The tablets will replace the paper maps currently used and also provide up to date student information to our drivers. The tablets also have the capability of tracking students as they load and unload the bus. We are hopeful this capability will greatly decrease the number of students getting off the bus at the incorrect bus stop.

FUNDING

Bond Funds

RECOMMENDATION

Approve



Sales Quotation For:

Broken Arrow Public Schools
 701 S Main St
 Broken Arrow OK 74012-5528

Quoted By:
 Quote Expiration:
 Quote Name:

Maxwell Boucher
 12/31/24
 100 Tyler Drive, 100 RFID
 Readers

Software as a Service (SaaS)

Description	QTY	List Price	First Year Cost
Student Transportation Tyler Drive	100	\$ 315	\$ 31,500
Version 4 on the Verizon (US) Network (4G)			\$ 31,500
<i>Sub-Total</i>			\$ 31,500
<i>Less Discount:</i>			\$ 3,150
TOTAL			\$ 28,350

Fixed Fee Services

Description	Units	Price	Maintenance
Student Transportation Tyler Drive	16	\$ 3,280	\$ 0
Data Analysis			

Configuration Setup	1	\$ 2,460	\$ 0
Configuration Training	4	\$ 820	\$ 0
TOTAL		\$ 6,560	\$ 0

Hourly Services

Description	Hours	Total
Student Transportation		
Tyler Drive		
End User Training: Drivers up to 100	16	\$ 3,280
Go Live Assistance	16	\$ 3,280
Solutions Orientation - Tyler Drive Implementation	2	\$ 410
<i>Total</i>	34	\$ 6,970
Telematic GPS		
Project Management - Hourly	30	\$ 6,150
<i>Total</i>	30	\$ 6,150
TOTAL	64	\$ 13,120

3rd Party Hardware, Software and Services

Description	Quantity	Unit Price	Total	Annual
Student Transportation				
Installation				
Telematic Professional Installation	1	\$ 25,900	\$ 25,900	\$ 0
- Professional Installation - Tyler Drive, Vehicles up to (100)				
- Professional Install - Tyler Drive Student Tracking Device, Vehicles up to (100)				
- Tyler Drive Self-Install Training (1)				
Student Ridership				
Student Reader Kit for Tyler Drive	100	\$ 215	\$ 21,500	\$ 0

Student Reader for PC (Wedge)	1	\$ 215	\$ 215	\$ 0
Student RFID Cards, Box of 200	25	\$ 390	\$ 9,750	\$ 0
Accessories				
Shipping and Handling	1	\$ 1,630	\$ 1,630	\$ 0
Tyler Drive				
Version 4 Tablet Kit on the Verizon (US) Network (4G), includes bumper and wall charger for tablet	100	\$ 1,050	\$ 105,000	\$ 0
TOTAL			\$ 163,995	\$ 0

Summary

	One Time Fees	Recurring Fees
Total Tyler Software	\$ 0	\$ 0
Total SaaS	\$ 0	\$ 28,350
Total Tyler Annual Services	\$ 0	\$ 0
Total Tyler Services	\$ 19,680	\$ 0
Total Third-Party Hardware, Software, Services	\$ 163,995	\$ 0
Summary Total	\$ 183,675	\$ 28,350
Contract Total	\$ 212,025	

Currency displayed as US Dollar

Comment

2024-502260-F2L8T9

CONFIDENTIAL

Travel expenses on installations of 90 and fewer vehicles are not included and will be billed at actual costs. Travel expenses on installations of 91 and more vehicles, a single day of travel expenses will be billed at actual costs. Travel expenses for trainer and/or project manager to visit the user's site are not included and will be billed at actual costs. Online Training Classes are limited to 5 persons and are delivered in 2 hour increments. Onsite Training Classes are limited to 5 persons and are delivered in 8 hour increments

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available to you (the "Software Access Date").
- Fees for hardware are invoiced upon shipment.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the availability of the SaaS environment (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.

Unless otherwise indicated above, fees for annual services are first invoiced upon commencement of the service, with subsequent annual fees, at our then-current rates, invoiced upon each anniversary thereof.

- Fees for services included in this sales quotation shall be invoiced as indicated below.
- Implementation and other professional services fees shall be invoiced as delivered.
- Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
- Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.
- Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
- If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
- Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment. For the avoidance of doubt, this paragraph does not apply to migrations for Tyler Student Transportation solutions.

- Expenses associated with onsite services are invoiced as incurred, subject to any travel max indicated in the investment summary.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here:

<https://www.tylertech.com/terms/tyler-saas-services>

Your use of a certain software, products, or services in connection with a Tyler student transportation transaction may be subject to additional terms found here:

<https://www.tylertech.com/terms/transportation-solution-terms>.

Transportation Solution Fees. Notwithstanding language to the contrary above, fees for Tyler student transportation solution items are invoiced in accordance with the following:

- Implementation and Other Professional Services (including training): Implementation and training fees for transportation solutions are invoiced as follows: (a) Implementation fee is billed and invoiced when the map is available to you in Tyler's data center and (b) Base Training is billed and invoiced upon completion of the Base Training.
- Other Professional Services: Other professional services, such as route building, project management, consulting, additional product training, hardware installation, additional maps and self-installation training, are invoiced as delivered. For the avoidance of doubt, project management priced on a monthly basis is invoiced on a monthly basis, in arrears.
- Third Party Software Maintenance: First year maintenance fees for the Third Party Software, if any, are invoiced when we make that Third Party Software available to you ("Software Access Date") and cover the one (1) year period commencing on the first day of the month following the Software Access Date.
- Third Party Hardware, Installation Services, Self-Installation Training Services and Shipping and Handling: Third Party Hardware, installation services, and shipping and handling costs, if any, are invoiced upon completion of installation, in the event we are performing the installation. Third Party Hardware, self-installation training services and shipping and handling costs, if any, are invoiced upon delivery, in the event you are performing the installation. If Tyler has quoted the installation, it is assumed that the installation will commence at one location unless additional installation locations are included. It is the clients responsibility to consolidate the vehicles for installation to the amount of quoted installation locations.
- Third Party Hardware Maintenance: The first year maintenance fees for the Third Party Hardware are invoiced when installation/shipment takes place commencing as follows: (a) if installation/shipment occurs between the first day and fourteenth day of the month, maintenance shall commence on the first day of that month; or (b) if installation/shipment occurs between the fifteenth day and the last day of the month, maintenance shall commence on the first day of the following month. Subsequent maintenance fees for the Third Party Hardware are invoiced annually in advance of each anniversary thereof.

Customer Approval: _____ Date: _____

Print Name: _____ P.O.#: _____